

quarterly star consultant
success sheet



Enter your goals to the right. Then you can track your achievements each week and each quarter below

Week	Retail Sales	Wholesale Orders [†]	Qualified Team Members*	Contest Credits [†]
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
Totals:		\$	+	=

[†] A minimum of \$1800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

My goals this quarter: Wholesale Section 1 Orders _____ + Contest-Qualified New Team Members* _____ = Total Quarterly Contest Credit _____

_____ X 600 = _____

The prize I want to earn this quarter: _____

plan of action

Number of NEW customers/wk. _____ RETAIL sales/wk. _____ WHOLESALE Section 1 orders each month _____



Star Consultant Yearlong Consistency Challenge

Year-End Goal: \$7,200 wholesale plus team-building credits (Please check box)

\$7,200 9,600 12,000 14,400 19,200

Sapphire Ruby Diamond Emerald Pearl

New Team Members* / Orders

1 _____ / _____
 2 _____ / _____
 3 _____ / _____
 4 _____ / _____
 5 _____ / _____
 6 _____ / _____
 7 _____ / _____

Achievement Category	2006 - 2007 Quarters				Year-End Total
	1	2	3	4	
Contest Credits					
Star Earned					

* A qualified new team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked within the contest quarter.